



Capabilities Overview & Value Proposition

Enem is a Customized & Enterprise solutions provider with Capabilities spanning multiple Industries & Technologies.



We are based in New Delhi, India and were established in early 2006. Through the years, we have partnered with established brands; startup ventures and IT companies across continents to help them realize their solution requirements.

Our committed professionals aim to provide our customers with software solutions par excellence. Our vision is completely synchronized with that of our customers and we view projects from a first-hand perspective.

ENEM has partnered in five continents which means that we're extremely comfortable working across different time zones.



- Unique Capabilities
- Extensive Professional Experience
- Client Focus
- Commitment to Quality
- Ethical Practices & Values
- Diverse Client Base
- World-Wide Experience
- Varying Project Sizes & Complexities
- We are an ISO 9001-2000 certified company; this is the first of many steps that we intend to take in the right direction, to ensure that our delivery standards* keep improving.



Our Quality Policy is described as under:

- *Consistently meeting or exceeding customer expectations for product quality and performance.*
- *Delivering our services to meet customer requirements, on time and every time.*
- *Continually improving our processes and systems to suit and adapt to the rapidly changing global technology environment.*
- *Ensuring that our personnel are always adequately trained in their individual specialization areas, to be able to serve our customers better.*

In Addition:

ENEM is qualified Microsoft Gold Certified Partner



2010

Open Source, Microsoft, SAP to Services
 110 people on board
 Established account with Thyssen Krupp Elevator
 (Forbes 500 Company)
 Deliver 4 projects to Thyssen Krupp

2009

ISO 9001-2000 Certification achieved
 80 people on board
 Started Application Development Practice

2008

SAP and SAP B1 Projects
 Infrastructure – 2500 sq. ft.
 Development Center Account established with
 TATA Steel

2008

Focus on SAP projects & delivery
 Became SAP Education Partner
 Started 2 more SAPS Offshore projects

2007

Account with Infosys, TCS, CEAT
 35 people on board
 First Project CEAT SAP Implementation in
 consortium with IBM

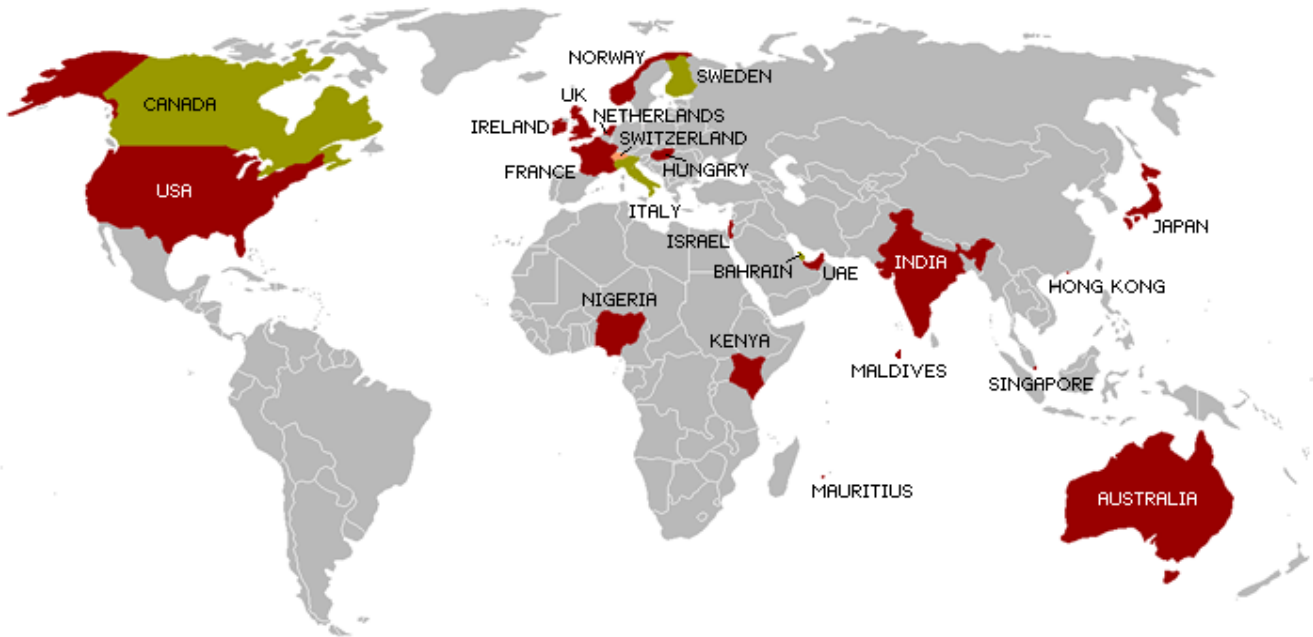
2007

Focus on SAP projects
 26 people on board
 Infrastructure – 1200 sq. ft. Development Center
 Account established with Accenture

2006

Incorporation of ENEM Technologies
 Infrastructure – 800 sq. ft.
 Website development projects
 and SAP Staff Augmentation

Over years, ENEM has partnered in Multiple Countries across continents & across different Time Zones



ENEM's experienced people are well adapted and geared towards working with clients across the world. Our global presence has given us valuable insights into understanding region-specific cultures and patterns, and this helps us serve our customers better.

ENEM delivers exceptional quality at a great cost-advantage, to its clientele.



Our transparency of operations and emphasis on clear communication ensures that every effort spent on a software development project

is put to optimum use.

Our average billing rates vary, governed by project duration, complexities, technologies and roles. This ensures that every project is uniquely treated and efficiently priced.

More than any other factor, it is the qualities in our people - Character, Philosophy, Ownership and Style — that most distinguishes ENEM from any other firm in this business.

Effective communication, we believe, is Paramount to a projects' success

A few features of real-time communication include:

- *Defining team capacities online*
- *Online Administration & Management of a Project*
- *Instant Resolution of Issues*
- *Sharing Resources & Files*
- *Defining Customization*
- *Create & Share Timelines, Charts & Calendars*
- *Video Conferencing between all Team Members*

Our customers can choose from different Engagement Models that best suit their Convenience, Budgets & Requirements



Projects slated to be delivered within a specified budget and time



Billing on actual hours spent for tasks such as programming, consulting etc



Staffing requirements fulfilled through dedicated and skilled personnel

Implementation of solution can be made available through four Engagement Models – Fixed Duration, Time & Materials, Full Time Equivalents (Offshore) and Full Time Equivalents (Onsite). Choosing the right mode of engagement is perhaps the most critical of decisions and can result in the right mix of costs and yields.

Some guidelines:

Fixed Duration Projects

- *Requirements are not likely to change during the development process.*
- *The business case is for a venture or startup.*
- *Software implementation is governed by extremely tight budgetary and financial constraints.*

Time & Materials (T&M)

- *Requirements, features and specifications for the software being developed, are likely to evolve at any stage during project development.*
- *The anticipated duration of the project cannot be estimated (or if estimating a fixed duration for the project can lead to counter-productive results).*
- *You would like to work with us for a defined number of hours that are not necessarily continuous (for example, eight hundred hours over five months).*

Full Time Equivalents (Staffing)

Virtual Staffing (Offshore)

- *You would like to augment your staff to our development center while making the best use of our billing rates.*
- *You would like to deploy dedicated people who will, over a course of time acquire expertise in your project's business and technical orientation.*

Onsite Staffing

In addition to the above,

- *Requirements are such that physical presence at the specified location is mandatory.*

Our preferred technology platform is the Microsoft .net Framework. However, ENEM Also possesses strong and demonstrable capabilities with PHP/Linux based projects and Flash (including Action script & Rich-Internet) based applications.

In addition, ENEM can easily gear up towards any other specific technology requirements, on a case-to-case basis.



The superior functional abilities of applications delivered on the .net framework allow us to ensure a high degree of robustness, scalability and device interoperability with the applications so developed.

Because of the abundance of skilled resources on the Microsoft platform, our pricing structures are kept extremely competitive, ensuring that our customers receive a best-of-the-breed solution for comparatively lower development and implementation costs.

Within the .net Framework, ENEM possesses demonstrable expertise and experience in:

- Microsoft SQL Server (2000 & 2005)
- ASP.net, C# & VB.net
- Windows Server System



In many instances delivery of web enabled software solutions are based on faster turnaround times, and requiring multiple integrative tasks.

Typically, a decision to develop an application on open source technologies is considered to be a most prudent one when a substantial chunk of functionality within the solution requirements can be implemented by purchasing low-priced products and going on to customizing them to suit an individual customer's requirements.

Database expertise with:



Customized Development options are also offered in the following technologies and platforms:



ENEM provides SAP Implementation Service and support services to organizations across domains. Implementation Services, Rollouts, Data Migration, Maintenance and support, Consultancy Services, Professional Services & Training



SAP R/3 is arranged into distinct functional modules, covering the typical functions in place in an organization. R stands for “Real Time data processing” and 3 for three tiers. In SAP R/3 each module handles specific business tasks on its own, but is linked to the others where applicable. SAP based the architecture of R/3 on a three-tier client server model

- Presentation Server (GUI)
- Application Server
- Database Server

Unlike other business software on the market, SAP R/3 offers your business a single configurable solution to help you manage everything from financials, human resources, procurement, inventory, manufacturing, logistics, product development and corporate services to customer service, sales, and marketing.

With an SAP R/3 solution, you can:

- *Improve financial management*
- *Maintain operational excellence*
- *Enhance agility*
- *Unify and simplify*
- *Drive adoption and improve productivity*

Business Verticals

- *Manufacturing*
- *Technology Companies*
- *Service Sector*
- *Education, Finance others...*

SAP Services

- *Application Support*
- *Maintenance*
- *Helpdesk Support*
- *QA – Testing*
- *Business Intelligence*
- *Staff Augmentation*
- *IT Consulting*

Technology Expertise

- *SAP Functional – R/3, BIW, CRM, SRM, APO*
- *SAP Technical – ABAP, ALE, EDI, WF, XI, Portal*
- *SAP BASIS, NW, Security*

ENEM's Client portfolio spreads across Start-ups, Small & Medium Enterprises & Established Brands, Offshore IT Companies and many others!

Our Clients

